KOREK LAND COMPANY, INC.

Higher Income Stream! 2.75% to Selling Broker

616± ACRES SANTA CLARITA VALLEY, CA (LOS ANGELES COUNTY)

LOCATION: The Property is minutes from the City of Santa Clarita; west of the Valencia Commerce and Gateway Industrial employment centers; nearly adjacent to the Newhall Ranch project-expansion. Ventura County beaches are a short drive west on Highway 126. The subject is located just north of Highway 126 at 28190 Martinez Grande Canyon, which bisects this income-producing Property. We see this area's value growing with increasing employment opportunities as the industrial parks and Newhall Ranch continues to build out. (See maps.)

APN/SIZE: ~616 acres, 5 Assessor Parcel Numbers, in three adjacent Sections within T4N-R17W as follows (the "Property"):

- Section 8 APN 3272-017-008 = ~160 acres; APN 3272-029-015 = ~0.02 acres; Section 9 APN 3270-019-001 = ~80.6 acres;
- Section 17 APN 3272-021-018 = ~317 acres; APN 3272-021-019 = ~59.09 acres
- **FOR SALE**: In addition to the real Property, this offering intends to convey all of Sellers' water rights, mineral rights, Lessor's Lease/Royalty rights and income in the existing oil lease, property leases, appurtenances and easements.
- OIL & GAS: Sellers are also Lessor in the 1940 Oil & Gas Lease wherein LBTH Inc. is the current Lessee. There are ~25 oil wells located on ~200 acres of the Property; one well-cluster is generally located at the south-end of the Property and another cluster is at the north-end. Between the two-well clusters are ~400 acres that could be developed prior to removal of the other wells (the "Development Area"). The Lessee agreed to not prevent development of the land unencumbered by the oil wells. LBTH Inc. and Chevron are responsible for any well clean-up. <u>No Lessee assets/rights are part of this offering.</u>
- INCOME:
 The 2023 income as reported by the Sellers was \$113,400! At a five CAP the value is over \$2,600,000.

 Two homes:
 ~\$20,400 per year.

 Easement lease:
 ~\$12,000 per year.

 Oil & Gas Lease/Royalty to Lessor:
 ~\$101,000per year on 10 months of production (fire caused 2-month electrical disruption).

~ \$2,000,000 is the computed value of the income stream alone at a 3.5% Cap Rate - more than half the asking price.

DISCLAIMER NOTICE TO BUYER: The information contained herein was obtained from third parties and it has not been independently verified by Korek Land Company, Inc. ("KLC"). Buyer should have the experts of their choice inspect the property and verify all information. KLC is not qualified to act as or to select experts with respect to legal, tax, environment, zoning, building construction, soils-drainage or other such matters. Please see reverse for full disclaimer.

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TOPO: The topography varies from generally flat, to rolling, to steep. It appears there is space for a golf-course along San Martinez Grande Road. The general layout has solid development potential with commanding views in virtually every direction. A plateau in the middle of the Property, serviced by a loop road, can be developed to provide tremendous view opportunities.

GENERAL PLAN/

- **ZONING:** The County General Plan land-use is RL 20 (Rural Land 1 unit/20 acres) and the zoning is A-2-2. **BUYER TO VERIFY IF ZONING AND GENERAL PLAN WILL ALLOW BUYER'S INTENDED USE.**
- **UTILITIES:** Electric at site. Sewer could be addressed in various ways. Annexing into Waterworks District 36 is possible provided a new water source is secured. Buyer needs to determine utility locations and capacities in relation to Buyer's intended use.
- **MARKET:** The Santa Clarita Valley has a strong home sales market with a number of large lot count projects completely selling out. Many resale homes are selling for more than \$1,000,000. Lennar has SFD homes in the \$1,000,000 to \$1,200,000 range and Williams Ranch has 15 models ranging up to \$1,500,000.
- **POTENTIAL:** There are many possibilities concerning this Property. Clearly this could be a hold anticipating value growth. Another approach might be along two avenues: 1.) Acquiring the Lessor Lease/Royalty rights and working to increase the Property's current income; and/or 2.) Work on Land-Use-Planning / entitlement processing for the Development Area (~400 acres) plus the ~200 acres, as a longer-term strategy. In both cases you would be taking advantage of the rising values and growing employment opportunities in the area. Additional uses cemetery, school, and more.
- **PRICE:** Asking price, \$3,510,000 Seller is open to offers.
- **CONTACT**: Larry D. Lynch CalDRE 01180573 at <u>larry.lynch@korekland.com</u> or (310) 919-7803 for additional information including oil and gas lease data.